## BALANCE SHEET

## At as 30 Sep 2010

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 1,295,801,477,883 | 1,082,558,987,935 |
| I. Cash and cash equivalents | 110 |  | 127,993,362,959 | 16,208,706,294 |
| 1.-Cash | 111 |  | 127,993,362,959 | 15,708,706,294 |
| 2. Cash equivalents | 112 |  |  | 500,000,000 |
| II. Short-term financial investments | 120 |  | 90,428,089,832 | 88,536,427,177 |
| 1. Short-term investments | 121 |  | 91,390,398,474 | 89,498,735,819 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (962,308,642) | (962,308,642) |
| III. Receivables | 130 |  | 165,430,596,699 | 135,381,056,605 |
| 1. Trade accounts receivables | 131 |  | 49,927,308,006 | 81,275,634,125 |
| 2. Advances to suppliers | 132 |  | 55,845,034,280 | 13,674,003,093 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 |  | 59,658,254,413 | 40,431,419,387 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 897,584,709,535 | 814,546,302,737 |
| 1.-Inventories | 141 |  | 897,584,709,535 | 814,546,302,737 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V.Other short-term assets | 150 |  | 14,364,718,858 | 27,886,495,122 |
| 1. Short-term prepaid expenses | 151 |  | 1,864,007,367 | 24,390,835 |
| 2. VAT deductible | 152 |  | 4,060,806,612 | 208,418,976 |
| 3. Tax and accounts receivable from State budget | 154 |  | - |  |
| 4. Other short-term assets | 158 |  | 8,439,904,879 | 27,653,685,311 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 251,820,318,991 | 214,356,126,723 |
| I. Long-term receivables | 210 |  | - |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 19,182,748,529 | 14,621,302,529 |
| 1. Tangible fixed assets | 221 |  | 1,919,681,302 | 2,686,036,451 |
| - Historical cost | 222 |  | 7,102,078,358 | 7,102,078,358 |
| - Accumulated depreciation | 223 |  | (5,182,397,056) | (4,416,041,907) |
| 2. Finance leases fixed assets | 224 |  | ------------ | ------------- |
| --Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3.-Intangible fixed assets | 227 |  | 4,066,------5 | 9,294,-952 |
| - Historical cost | 228 |  | 129,879,712 | 129,879,712 |
| - Accumulated depreciation | 229 |  | (125,813,157) | (120,584,760) |
| 4. Construction in progress expenses | 230 |  | 17,259,000,672 | 11,925,971,126 |
| III. Property investment | 240 |  | -------------- |  |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | -------------- | - |
| IV. Long-term financial investments | 250 |  | 208,689,227,691 | 180,748,735,691 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 21,000,000,000 | 24,600,000,000 |
| 3. Other long-term investments | 258 |  | 202,772,647,743 | 171,232,155,743 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (15,083,420,052) | (15,083,420,052) |
| V. Other long-term assets | 260 |  | 23,948,342,771 | 18,986,088,503 |
| 1. Long-term prepaid expenses | 261 |  | 3,358,127,815 | 427,441,173 |
| 2.-Deferred income tax assets | 262 |  | 19,503,827,886 | 18,525,547,330 |
| 3. Others | 268 |  | 1,086,387,070 | 33,100,000 |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 1,547,621,796,874 | 1,296,915,114,658 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0 + 3 3 0}$ ) | 300 |  | 1,076,544,543,190 | 1,030,895,088,036 |
| I. Short-term liabilities | 310 |  | 971,265,796,227 | 967,501,654,703 |
| 1. Short-term borrowing and debts | 311 |  | 502,527,465,989 | 492,000,000,000 |
| 2. Trade accounts payable | 312 |  | 28,949,923,001 | 47,274,832,754 |
| 3. Advances from customers | 313 |  | 37,707,692,033 | 14,525,843,555 |
| 4. Taxes and liabilities to State budget | 314 |  | 59,380,253,634 | 159,255,764,101 |
| 5. Payable to employees | 315 |  | 941,631,467 |  |
| 6. Payable expenses | 316 |  | 100,468,672,079 | 107,938,036,260 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 236,604,897,101 | 146,507,178,033 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 4,685,260,923 |  |
| II. Long-term liabilities | 330 |  | 105,278,746,963 | 63,393,433,333 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | - | - |
| 4. Long-term borrowing and debts | 334 |  | 103,000,000,000 | 62,000,000,000 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | 1,246,252,417 | 1,393,433,333 |
| 7. Provision for long-term liabilities | 337 |  | - | - |
| 8.Unrealized revenue | 338 |  | 1,032,494,546 |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 471,077,253,684 | 266,020,026,622 |
| I. Capital sources and funds | 410 |  | 471,077,253,684 | 260,935,406,099 |
| 1. Paid-in capital | 411 |  | 277,148,160,000 | 200,832,850,000 |
| 2. Capital surplus | 412 |  | 166,153,464,718 | 19,136,200,577 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  | (1,555,437,077) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | - |  |
| 7. Investment and development fund | 417 |  | 1,254,315,017 | 1,254,315,017 |
| 8. Financial reserve fund | 418 |  | 7,757,135,642 | 7,757,135,642 |
| 9. Other fund belong to owner's equity | 419 |  | - | - |
| 10. Retained profit | 420 |  | 18,764,178,307 | 33,510,341,-940 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | 5,084,620,523 |
| 2. Budgets | 432 |  |  | 5,084,620,523 |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | - | - |
| TOTAL RESOURCES | 440 |  | 1,547,621,796,874 | 1,296,915,114,658 |

## INCOME STATEMENT

Quarter 3/ 2010

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 19,952,120,789 | 585,387,652,296 | 57,104,892,405 | 642,924,260,057 |
| 2. Deductions | 02 |  | 3,914,103,000 | 633,600,000 | 3,914,103,000 | 633,600,000 |
| 3. Net sales and services | 10 |  | 16,038,017,789 | 584,754,052,296 | 53,190,789,405 | 642,290,660,057 |
| 4. Cost of goods sold | 11 |  | 14,717,137,272 | 520,251,456,277 | 39,950,485,915 | 556,011,126,359 |
| 5. Gross profit | 20 |  | 1,320,880,517 | 64,502,596,019 | 13,240,303,490 | 86,279,533,698 |
| 6. Financial income | 21 |  | 4,851,759,556 | 4,776,189,158 | 24,218,855,171 | 7,640,725,655 |
| 7. Financial expenses | 22 |  | 2,926,804,657 | 1,514,492,333 | 15,361,995,906 | 2,341,004,985 |
| Include: Interest expense | 23 |  | 2,923,412,657 | 1,506,458,333 | 15,332,437,906 | 2,311,458,333 |
| 8. Selling expenses | 24 |  | 490,364,274 | 1,100,615,035 | 855,515,673 | 2,628,458,932 |
| 9. General \& administrative expenses | 25 |  | 5,704,298,975 | 6,979,414,712 | 17,530,261,268 | 19,902,387,491 |
| 10. Net operating profit | 30 |  | $(2,948,827,833)$ | 59,684,263,097 | 3,711,385,814 | 69,048,407,945 |
| 11. Other income | 31 |  | 438,743,772 | 18,578,013,497 | 26,331,182,348 | 20,296,095,542 |
| 12. Other expenses | 32 |  | 318,349,968 | 2,939,685,200 | 4,425,844,513 | 3,243,523,576 |
| 13. Other profit | 40 |  | 120,393,804 | 15,638,328,297 | 21,905,337,835 | 17,052,571,966 |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax $(50=30+40)$ | 50 |  | (2,828,434,029) | 75,322,591,394 | 25,616,723,649 | 86,100,979,911 |
| 16. Current corporate income tax expenses | 51 |  | 540,207,044 | 18,942,640,453 | 7,830,825,898 | 43,877,516,455 |
| 17. Deferred corporate income tax expenses | 52 |  | (540,207,044) | (161,841,459) | (978,280,556) | (21,722,824,905) |
| 18. Profit after tax ( $60=50-51-52)$ | 60 |  | (2,828,434,029) | 56,541,792,400 | 18,764,178,307 | 63,946,288,361 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | - | - | - | - |
| 19. EPS (VND/share) | 70 |  | (104) | 2,850 | 785 | 3,224 |

## CASH FLOW STATEMENT <br> Quarter3/ 2010 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1.-Cash received from sale or services and other revenue | 01 |  | 363,099,507,224 | 605,118,232,865 |
| 2. Cash paid for supplier | 02 |  | (410,320,459,524) | (362,407,989,294) |
| 3. Cash paid for employee | 03 |  | $(10,521,067,979)$ | $(13,791,632,625)$ |
| 4. Cash paid for interest | 04 |  | $(47,495,693,569)$ | (55,714,007,235) |
| 5. Cash paid for corporate income tax | 05 |  | $(10,000,100,000)$ | $(14,694,571,245)$ |
| 6. Other receivables | 06 |  | 358,903,751,456 | 157,130,607,373 |
| 7. Other payables | 07 |  | $(268,304,135,902)$ | (170,110,733,998) |
| Net cash provided by (used in) operating activities | 20 |  | (24,638,198,294) | 145,529,905,841 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (5,434,737,409) | (592,176,561) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asse | 22 |  |  | 271,059,596 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | $(161,710,000,000)$ | (75,564,800,000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 102,500,386,680 | 88,700,000,000 |
| 5. Cash paid for joining capital in other companies | 25 |  | $(14,263,988,000)$ | $(61,153,793,611)$ |
| 6. Withdrawal of capital in other companies | 26 |  | 3,600,000,000 |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 4,692,497,189 | 6,059,709,380 |
| Net cash used in investing activities | 30 |  | (70,615,841,540) | (42,280,001,196) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  | - |
| 1.-Cash received from issuing stock, other owners'-- equity | 31 |  | 192,-----------746-574 |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  | $(27,000,000)$ |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 480,250,000,000 | 228,000,000,000 |
| 4. Cash paid to principal debt | 34 |  | (465,488,285,578) | (306,000,000,000) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (69,662,500) | (89,220,000) |
| Net cash (used in) provided by financing activities | 40 |  | 207,038,696,499 | (78,116,220,000) |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | 111,784,656,665 | 25,133,684,645 |
| Cash and cash equivalents at beginning of year | 60 |  | 16,208,706,294 | 55,372,304,550 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 127,993,362,959 | 80,494,322,527 |

